CITY OF PRAIRIE VILLAGE

Fourth Quarter Financial Report

Ended December 31, 2023

Relating to Fiscal Year 2023

Unaudited



GENERAL FUND

General Fund Balance. The chart below shows that at the end of the year (unaudited), revenues are at 112% of budget, while expenditures are at 99.5% of appropriations. The chart also reports the budgeted fund balance at the start of 2023, which was \$8,944,122 and the audited actual fund balance, which is \$11,079,422. The 2023 target ending fund balance is 25 percent of revenues (excluding transfers for debt service). The projected ending 2023 fund balance is 43 percent, pending final audited figures.

General Fund		Budget		YTD	Percent	
Fund Balance 1/1		\$	8,944,122 \$	11,079,422		
Revenues Expenditures			24,996,353 27,786,443	28,089,926 27,636,425	112.4% 99.5%	
Balance			6,154,032	11,532,923		

SUMMARY OF KANSAS ECONOMIC CONDITIONS

The outlook for both the regional and U.S. economies continues to be strong, with recession fears that have persisted for over a year easing but being counterbalanced by persistent high interest rates. 2023 showed increases in real GDP, employment, and labor force participation in Kansas. Personal consumption ended the year with year-over year gains, while the City seemed mostly insulated from harder-hit national sectors such as residential and non-residential investment. Job losses were most notable in the service sector of the economy. The unemployment rate continues to be extremely low, both in Johnson County and Kansas as a whole. The Johnson County December unemployment rate was 1.8% (down from 3Q 2023 at 2.6%), compared to the stated Kansas unemployment rate of 2.6%. The impacts of inflation and a tight labor market continue to drive costs for durable goods and capital projects higher.

Prairie Village sales tax collections through the third quarter were up 1.9% compared to the same time last year. Use tax collections over the same time period increased 2.1% from last year. Both sales and use tax growth appears to be slowing after increasing rapidly during online purchasing booms of 2020-2022. Both sales and use tax collections are a function of higher personal consumption and higher prices due to inflation over the last two years.

Residential real estate remains strong in Johnson County and Prairie Village. This is important since Prairie Village is considered a bedroom community. According to the County Economic Research Institute (CERI), in 2023 both single-family residential building permits in Johnson County as well as the total number of home sales were at the lowest level for at least the last ten years. With new construction not keeping up with population growth over the last ten years,

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combined with increasing costs of labor and materials, the average price of homes in Johnson County has increased an average of nearly 10% annually for the last five years.

The focus of this report is on 2023 revenues and expenditures. The city's goal is to achieve a "positive outlook" in all key financial areas.

Rating Scale for Key Variances:

- Positive Outlook
- Reason for Concern or Comment
- Negative Outlook



Key variances include:

- Sales Tax. Sales tax revenues are \$125,547 greater compared to the same period the last fiscal year, and are at 121% of the budget estimate. Sales tax distributions lag by two months, so the first distribution for 2023 was in March for January. In 2022 we were at 121% of the budget estimate. While comparing actual receipts to budgeted amounts may seem to indicate this is positive, the rate of growth has significantly slowed, with sales tax receipts only 1.9% above 2022 receipts below the rate of inflation.
- **Use Tax.** Use tax revenues are \$59,410 <u>greater</u> compared to the last fiscal year, and are at 147% of the budget estimate. Use tax is a tax on goods purchased outside our taxing jurisdiction but would have been taxable had they taken place within it. Use tax distributions also lag by two months. Similar to sales tax, slow growth (2.1% over 2022 collections) is reason for caution.
- Licenses & Permits. License & permit revenues are \$236,027 <u>less</u> compared to the last fiscal year and are at 99.8% of the budget estimate. This is driven by a significant increase in building permit revenue in 2022 and a slight decrease in 2023, which is consistent with county-wide trends. In 2022 we were at 128% of the budget estimate.
- Charges for Services. Charges for services are \$250,074 greater compared to the last fiscal year, and are at 110% of the budget estimate. Most of the difference in this category is due to the increase in the contract for providing police services to Mission Hills. In 2022 we were at 98% of the budget estimate.
- **Fines and Fees.** Fine and Fee revenues are \$83,292 greater compared to the last fiscal year but are only at 90% of the budget estimate. 2022 finished the year at 69% of the annual budgeted revenue. Fine and fee collections are highly dependent on trends in traffic citations and the Court's fine and fee collection approach. We continue to monitor.

• Interest on Investments. Interest receipts for the General Fund only are \$329,766 greater compared to 2022, and are over four times the budget estimate. Interest earnings grew quickly in the second half of 2022 as interest rates rose. Investment interest rates continue to be strong in early 2023. Interest receipts depend on the maturity date of investments, type of investment and rate of interest. In 2022 we were at 129% of the budget estimate.

The chart below provides summary comparison information on revenues, expenditures and transfers for the quarter ending December 2023 versus December 2022.

Year to Date Comparison to Prior Year						
General Fund	2023	2022	Over (Under)	% change		
Revenues:						
Property Taxes	9,532,181	9,138,008	394,172	4.3%		
Sales Taxes	6,872,250	6,746,703	125,547	1.9%		
Use Tax	2,854,934	2,795,524	59,410	2.1%		
Motor Vehicle Tax	827,826	790,061	37,765	4.8%		
Liquor Tax	208,944	176,393	32,551	18.5%		
Franchise Fees	1,993,683	2,034,826	(41,143)	-2.0%		
Licenses & Permits	961,735	1,197,762	(236,027)	-19.7%		
Charges for Services	2,061,196	1,811,122	250,074	13.8%		
Fines & Fees	684,269	600,977	83,292	13.9%		
Recreational Fees	501,225	479,401	21,824	4.6%		
Interest on Investments	504,134	174,369	329,766	189.1%		
Miscellaneous	487,549	72,659	414,891	571.0%		
Total Revenue	\$27,489,926	\$26,017,803	\$1,472,123	5.7%		
Transfers from Other funds:						
Transfer from Stormwater Utility Fund	600,000	600,000	-			
Total	600,000	600,000	-	•		
Total Sources	\$28,089,926	\$26,617,803	\$1,472,123			
Expenditures:						
Personal Services	13,817,500	12,146,549	1,670,951	13.8%		
Contract Services	5,595,666	4,913,241	682,425	13.9%		
Commodities	721,084	858,988	(137,904)	-16.1%		
Capital Outlay	303,945	240,891	63,054	26.2%		
Contingency	-	-	-			
Total Expenditures	20,438,196	18,159,669	2,278,527	12.5%		
Transfers to Other Funds:						
Transfer to Capital Projects Fund	5,284,229	5,319,000	(34,771)	-0.7%		
Transfer to Capital Frojects Fund Transfer to Bond & Interest Fund	1,048,000	1,050,725	(2,725)			
Transfer to Economic Development	266,000	136,000	130,000	95.6%		
Transfer to Economic Development Transfer to Equipment Reserve Fund	600,000	332,800	267,200	80.3%		
Total	7,198,229	6,838,525	359,704	. 00.570		
Total Uses	<u> </u>		<u> </u>	•		
rotal Uses	27,636,425	24,998,194	2,638,231			

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The charts below provide information on expenditure and revenue budget to actual variances for the General Fund for the year ending December 2023.

Expenditure Variances

		Expended	Percent	
General Fund	Budget	YTD Actual	Expended	
Expenditures:				
Personnel Services	13,301,167	13,817,500	103.9%	
Contract Services	5,531,597	5,595,666	101.2%	
Commodities	939,500	721,084	76.8%	
Capital Outlay	315,950	303,945	96.2%	
Contingency	500,000	-	0.0%	
Transfers to Other Funds	7,198,229	7,198,229	100.0%	
Total Expenditures	\$27,786,443	\$27,636,425	99.5%	

Revenue Variances

		Received	Percent
General Fund	Budget	YTD Actual	Received
Devenues			
Revenues:		6	00.00/
Property Taxes	9,637,244	9,532,181	98.9%
Sales Taxes	5,675,000	6,872,250	121.1%
Use Tax	1,940,000	2,854,934	147.2%
Motor Vehicle Tax	862,039	827,826	96.0%
Liquor Tax	157,091	208,944	133.0%
Franchise Fees	1,871,238	1,993,683	106.5%
Licenses & Permits	963,883	961,735	99.8%
Charges for Services	1,870,708	2,061,196	110.2%
Fines & Fees	758,700	684,269	90.2%
Recreational Fees	400,350	501,225	125.2%
Interest on Investments	113,622	504,134	443.7%
Miscellaneous	146,479	487,549	332.8%
Transfer from Stormwater Utility Fund	600,000	600,000	100.0%
Total Revenue	\$24,996,353	\$28,089,926	112.4%

OTHER FUNDS

The Statement of Revenues and Expenses for the year ended December 31, 2023 is shown on page 5.

Report Prepared by Jason Hannaman, Finance Director, March 15, 2024

Quarterly Financial Report – Year Ended December 31, 2023

			PV Shops
Revenues:			
Property Taxes			
Meadowbrook TIF 2,532,771			
Sales Taxes		686.934	604.809
Motor Vehicle Tax			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Liquor Tax 208,944 208,944			
Licenses & Permits 2,725 9,393			
Intergovernmental 613,192 336,999 - 851,187			
Charges for Services 2,072,731 1,634,451			
Interest on Investments 48,417 32,998 66,852 8,896 6,882 6,797 4,549 23,388 78,314 49,805 11,967 10,244	47,781	15,826	26,977
Miscellaneous - 62,285 11,751 7,640			
Total Revenue 2,123,873 646,190 1,710,696 2,541,667 215,826 278,026 4,549 360,387 78,314 912,743 19,607 10,244	47,781	702,760	631,786
Transfers from Other funds:			
Transfer from General Fund 1,048,000 5,284,229 266,000	600,000		
Transfer from Special Highway 619,880			
Transfer from Storm Water Utility Fund			
Transfer from Economic Development Fund 220,000			
Transfer from Transient Guest Tax Fund 365,000			
Transfer from Special Parks & Rec Fund 157,091			
Total 1,048,000 7,646,200 - 266,000	600,000	-	-
Total Sources 2,123,873 646,190 1,710,696 2,541,667 215,826 278,026 1,052,549 360,387 78,314 8,558,943 19,607 276,244	647,781	702,760	631,786
Expenditures:			
Personal Services 45,713 115,543	05.007	000 040	700 005
Contract Services 1,991,224 2,464,733 80,727 134,457 144,352 6,674 163,727 Commodities 11.297	65,897	696,043	730,365
Commodities 11,297 Capital Outlay	182,426		
Capital Outlay Debt Service 1,048,000	102,420		
Infrastructure 1,715,360 13,129,083			
Total Expenditures 2.036,937 2.464,733 - 207,567 1.048,000 134,457 1.859,712 13,129,083 6.674 163,727	248,323	696,043	730,365
Transfers to Other Funds:			
Transfer to General Fund 600,000			
Transfer to Bond & Interest Fund			
Transfer to Capital Projects Fund 619,880 1,000,000 157,091 365,000 220,000			
Transfer to Equipment Reserve Fund			
Total - 619,880 1,600,000 - 157,091 365,000 220,000	-	-	<u> </u>
Total Uses 2,036,937 619,880 1,600,000 2,464,733 157,091 207,567 1,048,000 499,457 1,859,712 13,129,083 6,674 383,727	248,323	696,043	730,365
Sources Over(Under) Uses 86,936 26,310 110,696 76,934 58,735 70,459 4,549 (139,070) (1,781,398) (4,570,140) 12,933 (107,483)	399,458	6,717	(98,579)