# City of Prairie Village Third Quarter

Financial Report for the third quarter
Ended September 30, 2021
Relating to Fiscal Year 2021
Unaudited

Prepared by: Nickie Lee Date: October 15, 2021

#### GENERAL FUND

**General Fund Balance.** The chart, below, shows with 75 percent of the year complete revenues are at 82.9 percent of projections, while expenditures are at 68.5 percent of appropriations. The chart also reports the budgeted fund balance at the start of 2021, which was \$6,592,651 and the actual fund balance, which was \$7,608,090. The 2021 target ending fund balance is 25 percent of revenues (excluding transfers). The ending 2020 fund balance was 35 percent.

General	Fund	В	udget	YTD	Percent
Fund Balance 1/1		\$	6,592,651	7,608,090	
Revenues Expenditures			22,967,105 24,349,734	19,035,596 16,686,075	82.9% 68.5%
Balance			5,210,022	9,957,611	

## SUMMARY OF KANSAS ECONOMIC CONDITIONS

The outlook for both the regional and U.S. economies remains uncertain and tied to the path of the pandemic. Declines in consumption and job losses are most notable in service sectors of the economy, highlighting the unique nature of this public-health related downturn. However the local economy is showing signs of recovery. The unemployment rate continues to decline. The Johnson County August unemployment rate was 3.4 percent, compared to the Kansas unemployment rate of 3.8 percent.

Prairie Village sales tax collections through the third quarter were up 11 percent compared to the same time last year. In comparison, use tax collections over the same time period were very strong and were 37 percent higher compared to last year. Online purchases, such as Amazon, are an example of use tax.

Residential real estate remains strong in Johnson County and Prairie Village. This is important since Prairie Village is considered a bedroom community.

The focus of this report is on 2021 revenues and expenditures. The city's goal is to achieve a "positive outlook" in all key financial areas.

#### **Rating Scale for Key Variances:**

- Positive Outlook
- Reason for Concern or Comment
- Negative Outlook



#### **Key variances include:**

- **Property Tax.** Property tax revenues are \$488,862 <u>greater</u> compared to the last fiscal year, and are at 99.5 percent of the budget estimate. The majority of property taxes are distributed to the City in January and June. In 2020 we were also at 99.5 percent of the budget estimate.
- Sales Tax. Sales tax revenues are \$344,882 greater compared to the last fiscal year, and are at 62.8 percent of the budget estimate. Sales and use tax distributions lag by two months, so this report includes 7 months of revenue. In 2020 we were at 55.2 percent of the budget estimate.
- Use Tax. Use tax revenues are \$353,445 greater compared to the last fiscal year, and are at 94.1 percent of the budget estimate. Use tax is a tax on goods purchased outside our taxing jurisdiction but would have been taxable had they taken place within it. In 2020 we were at 68.7 percent of the budget estimate.
- Recreation Fees: Recreation Fees are \$380,997 <u>greater</u> compared to 2020, and are at 99.5 percent of the budget estimate. 2020 recreation fees were drastically reduced due to the pandemic, and we continue to monitor 2021 activity.
- **Franchise Fees.** Franchise fee revenues are \$23,189 greater compared to the last fiscal year, and are at 63.8 percent of the budget estimate. However they continue to be a volatile revenue source with overall decreasing trends.
- Interest on Investments. Interest receipts for the General Fund only are \$75,358 less compared to 2020, but are at 60 percent of the budget estimate. Interest receipts depend on the maturity date of investments, type of investment and rate of interest.
- **Liquor Tax.** Liquor tax revenues are \$14,172 more compared to the last fiscal year, but are at 68.9 percent of the budget estimate. While this is a relatively small revenue source it does impact some programming and is an indicator for the local economy. Alcohol tax distributions are quarterly, and this revenue source seems to be rebounding.

The chart, below, provides summary comparison information on revenues, expenditures and transfers for the third quarter ending September 2021 versus September 2020.

Year to Date Comparison to Prior Year										
General Fund	2021	2020	Over (Under)							
Revenues:										
Property Taxes	8,656,557	8,167,695	488,862	5.99%						
Sales Taxes	3,424,984	3,080,102	344,882	11.20%						
Use Tax	1,298,121	944,676	353,445	37.41%						
Motor Vehicle Tax	709,790	657,863	51,927	7.89%						
Liquor Tax _	94,020	79,848	14,172	17.75%						
Franchise Fees	1,250,970	1,227,781	23,189	1.89%						
Licenses & Permits	620,456	542,645	77,810	14.34%						
Charges for Services	1,278,254	1,252,182	26,072	2.08%						
Fines & Fees	654,181	515,669	138,512	26.86%						
Recreational Fees	408,107	27,111	380,997	1405.34% -67.68%						
Interest on Investments Miscellaneous	35,990 154,166	111,348 155,789	(75,358) (1,622)	-07.08%						
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Total Revenue	\$18,585,596	\$16,762,709	\$1,822,887	10.87%						
Transfers from Other funds: Transfer from General Fund Transfer from Special Highway Fund		-								
Transfer from Stormwater Utility Fund Transfer from Special Parks & Rec Fund Transfer from Special Alcohol Fund	450,000	423,750	26,250							
Total	450,000	423,750	26,250							
Total	400,000	420,700	20,200							
Total Sources	\$19,035,596	\$17,186,459	\$1,849,137							
Expenditures:										
Personal Services	8,306,851	8,107,068	199,784	2.46%						
Contract Services	2,769,531	2,619,378	150,153	5.73%						
Commodities	421,466	402,486	18,980	4.72%						
Capital Outlay Contingency	306,226	192,997	113,229	58.67%						
Total Expenditures	11,804,074	11,321,928	482,146	4.26%						
Transfers to Other Funds:										
Transfer to Capital Projects Fund	3,392,850	3,489,832	(96,982)	-2.78%						
Transfer to Bond & Interest Fund	989,651	975,922	13,729	1.41%						
Transfer to Risk Management Fund	-	26,250	(26,250)	,,						
Transfer to Economic Development	102,000	48,750	53,250							
Transfer to Equipment Reserve Fund	397,500	341,539	55,961	16.39%						
Total	4,882,001	4,882,292	(292)							
Total Uses	16,686,075	16,204,220	481,854							

The charts, below, provide information on expenditure and revenue budget to actual variances for the General Fund for the third quarter ended September 2021.

### **Expenditure Variances**

		Expended	Percent	
General Fund	Budget	YTD Actual	Expended	
Expenditures:				
Personnel Services	11,463,729	8,306,851	72.5%	
Contract Services	4,720,457	2,769,531	58.7%	
Commodities	792,400	421,466	53.2%	
Capital Outlay	363,814	306,226	84.2%	
Contingency	500,000	-	0.0%	
Transfers to Other Funds	6,509,334	4,882,001	75.0%	
Intergovernmental				
Total Expenditures	\$24,349,734	\$16,686,075	68.5%	

#### Revenue Variances

		Received	Percent	
General Fund	Budget	YTD Actual	Received	
Revenues:				
Property Taxes	8,703,712	8,656,557	99.5%	
Sales Taxes	5,450,000	3,424,984	62.8%	
Use Tax	1,380,000	1,298,121	94.1%	
Motor Vehicle Tax	762,507	709,790	93.1%	
Liquor Tax	136,477	94,020	68.9%	
Franchise Fees	1,959,500	1,250,970	63.8%	
Licenses & Permits	652,883	620,456	95.0%	
Charges for Services	1,799,226	1,278,254	71.0%	
Fines & Fees	931,750	654,181	70.2%	
Recreational Fees	410,150	408,107	99.5%	
Interest on Investments	60,000	35,990	60.0%	
Miscellaneous	120,900	154,166	127.5%	
Transfer from Stormwater Utility Fund	600,000	450,000	75.0%	
Total Revenue	\$22,967,105	\$19,035,596	82.9%	

## OTHER FUNDS

The Statement of Revenues and Expenses for the quarter ended September 30, 2021 are shown on page 5.

	02-	03-	04-	06-	09-	10-	11-	12-	19-	20-	21-	22-	23-	24-
	Solid Waste	Special		Meadowbrook	Special	Special	Bond &	Transient	Capital	Risk	Economic	Equipment	CID	CID
	Management	Highway	Utility	TIF	Parks & Rec	Alcohol	Interest	Guest Tax	Projects	Mgmt	Development	Reserve	Corinth	PV Shops
Revenues:														
Property Taxes							-							
Meadowbrook TIF				1,760,141										
Sales Taxes				,,									330,245	309,272
Bond Proceeds								-	-					
Motor Vehicle Tax							-							
Liquor Tax					94,020	94,020								
Licenses & Permits	635		10,920											
Intergovernmental		342,059						118,517	1,749,057					
Charges for Services	1,838,888		1,612,312											
Interest on Investments	4,400	627	4,233	616	-	42	114	192	60,648	893	464	1,884	263	311
Miscellaneous						-		-	-	-				
Total Revenue	1,843,924	342,686	1,627,464	1,760,758	94,020	94,061	114	118,709	1,809,705	893	464	1,884	330,508	309,583
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Transfers from Other funds:							000.054		0.000.050		400.075	007.500		
Transfer from General Fund Transfer from Special Highway							989,651		3,392,850 447,750		102,075	397,500		
Transfer from Special Fighway  Transfer from Storm Water Utility Fund								-	750,000					
Transfer from Economic Development Fur	ad.						-		750,000			-		
Transfer from Special Parks & Rec Fund	iu								94.020					
Total	_	-	-	-	_	-	989.651	-	4,684,620	-	102.075	397,500	-	_
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Total Sources	1,843,924	342,686	1,627,464	1,760,758	94,020	94,061	989,765	118,709	6,494,324	893	102,539	399,384	330,508	309,583
Expenditures:														
Personal Services	27,290					72,649								
Contract Services	1,260,859			1,690,773		71,694		28,674		20,547	76,246		280,000	210,000
Commodities						6,942								
Capital Outlay						-	4 005 505					140,101		
Debt Service							1,685,525		7 455 007					
Infrastructure Bond Costs									7,455,007					
Total Expenditures	1,288,148	-	_	1,690,773	-	151,285	1,685,525	28,674	7,455,007	20,547	76,246	140,101	280,000	210,000
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Transfers to Other Funds:														
Transfer to General Fund			450,000											
Transfer to Bond & Interest Fund			-											
Transfer to Capital Projects Fund		447,750	750,000		94,020						-			
Transfer to Equipment Reserve Fund			-	-										
Total	-	447,750	1,200,000	-	94,020	-	-	-			-	-	-	-
Total Uses	1,288,148	447,750	1,200,000	1,690,773	94,020	151,285	1,685,525	28,674	7,455,007	20,547	76,246	140,101	280,000	210,000
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Sources Over(Under) Uses	555,775	(105,064)	427,464	69,984	-	(57,223)	(695,760)	90,035	(960,682)	(19,654)	26,293	259,282	50,508	99,583