City of Prairie Village First Quarter

Financial Report for the first quarter

Ended March 31, 2019

Relating to Fiscal Year 2019

Unaudited

Prepared by: Lisa Santa Maria

Date: April 19, 2019

GENERAL FUND

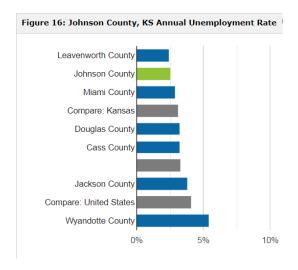
General Fund Balance. The chart, below, shows with 25 percent of the year complete revenues are at 30 percent of projections, while expenditures are at 24 percent of appropriations. The chart also reports the budgeted fund balance at the start of 2019, which is \$6,825,053 and the audited actual fund balance, which is \$7,148,008. The 2019 target ending fund balance is 25 percent of revenues (excluding transfers).

General Fund	Budget		YTD	Percent
Fund Balance 1/1	\$	6,825,053 \$	7,148,008	-
Revenues Expenditures		21,533,035 23,384,547	6,461,979 5,584,318	30.0% 23.9%
Balance		4,973,541	8,025,669	

SUMMARY OF KANSAS ECONOMIC CONDITIONS

According to the Federal Reserve the U.S. economic activity is strong, but slowing to a more sustainable pace even though economic indicators have been mixed. The weak performance will probably delay any interest rate increases. The first three months of this year included harsh weather, declining exports and cut backs in oil and gas drilling. Consumer spending slowed, in part because severe weather kept shoppers at home and away from retail shops and restaurants. Bad weather also raises fuel and food costs.

2019 brings the opening of Meadowbrook Park. This will add 80 acres of park space to northeast Johnson County and attract new visitors and potential residents to Prairie Village. The impact of Meadowbrook project on the Prairie Village economy is just starting to be seen with new construction on luxury apartments, townhomes, single-family homes, a hotel and a senior living facility.



The focus of this report is on 2019 revenues and expenditures. The city's goal is to achieve a "positive outlook" in all key financial areas.

Discussed, below, are differences between individual revenues and expenses between 2019 and 2018.

Rating Scale for Key Variances:

- Positive Outlook
- Reason for Concern or Comment
- Negative Outlook



Key variances include:

- Use Tax. Use tax revenues are \$13,970 <u>greater</u> compared to the last fiscal year, and are at 9 percent of the budget estimate. Use tax is a tax on goods purchased outside our taxing jurisdiction but would have been taxable had they taken place within it. In 2018 we were at 9.3 percent of the budget estimate.
- Franchise Fees. Franchise fee revenues are \$92,660 less compared to the last fiscal year, and are at 13.3 percent of the budget estimate. KCPL issued a "credit" to consumers in January that reduced City franchise fee revenues by around \$100,000. KCPL has also informed the City that we can expect an additional 3% loss going forward as a result of their merge with Westar. The 2020 budget has included the 3% decline in revenues.
- Licenses & Permits. License and permit revenues are \$21,983 greater compared to last fiscal year, and are at 24.9 percent of the budget estimate. In 2018 we were at 22 percent of the budget estimate.
- **Fines & Fees** Fines and fee revenues are \$1,545 <u>less</u> compared to last fiscal year, and are at 24.4 percent of the budget estimate. In 2018 we were at 30.2 percent of the budget estimate.
- Recreational Fees. Recreational fees revenues are \$58,024 greater compared to 2018, and are 2.2 percent of the budget estimate. In 2018 we were at 2.7 percent of budget estimate. Recreational fees are seasonal and typically don't come in until the second guarter.

The chart, below, provides summary comparison information on revenues, expenditures and transfers for the first quarter ending March 2019 versus March 2018.

Year to Date Comparison to Prior Year					
General Fund	2019	2018	Over (Under)		
Revenues:					
Property Taxes	4,377,520	4,128,150	249,370	6.04%	
Sales Taxes	398,304	441,702	(43,398)	-9.83%	
Use Tax	112,729	98,759	13,970	14.15%	
Motor Vehicle Tax	202,532	190,618	11,914		
Liquor Tax	32,249	35,862	(3,613)	-10.07%	
Franchise Fees	261,500	354,160	(92,660)	-26.16%	
Licenses & Permits	181,083	159,100	21,983	13.82%	
Charges for Services	409,831	411,480	(1,649)	-0.40%	
Fines & Fees	220,982	274,253	(53,271)	-19.42%	
Recreational Fees	9,605	11,150	(1,545)	-13.86%	
Interest on Investments	64,400	6,376	58,024	910.04%	
Miscellaneous	49,994	42,829	7,165	16.73%	
Total Revenue	\$6,320,729	\$6,154,439	\$166,290	2.70%	
Transfers from Other funds:					
Transfer from General Fund	_	_			
Transfer from Special Highway Fund	_	_			
Transfer from Stormwater Utility Fund	141,250	112,500	28,750		
Transfer from Special Parks & Rec Fund	-	-	20,700		
Transfer from Special Alcohol Fund	_	_			
Total	141,250	112,500	28,750		
Total Sources	\$6,461,979	\$6,266,939	\$195,040		
Expenditures:					
Personal Services	3,097,803	2,651,404	446,399	16.84%	
Contract Services	614,495	664,953	(50,458)	-7.59%	
Commodities	91,563	63,226	28,337	44.82%	
Capital Outlay	114,184	10,663	103,521	970.84%	
Debt Service	114,104	10,003	103,321	970.0476	
Infrastructure					
Contingency	_				
Total Expenditures	3,918,045	3,390,246	527,799	15.57%	
Transfers to Other Funds:			(0= 4.44)	/	
Transfer to Capital Projects Fund	1,288,779	1,325,890	(37,111)	-2.80%	
Transfer to Bond & Interest Fund	268,744	258,260	10,484	4.06%	
Transfer to Risk Management Fund	8,750	8,750	-		
Transfer to Economic Development			==-:		
Transfer to Equipment Reserve Fund	100,000	112,500	(12,500)	-11.11%	
Total -	1,666,273	1,705,400	(39,127)		
Total Uses	5,584,318	5,095,646	488,672		

The charts, below, provide information on expenditure and revenue budget to actual variances for the General Fund for the first quarter ending March 2019.

Expenditure Variances

		Expended	Percent
General Fund	Budget	YTD Actual	Expended
Expenditures:			
Personnel Services	10,663,987	3,097,803	29.0%
Contract Services	4,556,419	614,495	13.5%
Commodities	760,300	91,563	12.0%
Capital Outlay	238,750	114,184	47.8%
Contingency	500,000	-	0.0%
Transfers to Other Funds	6,665,091	1,666,273	25.0%
Total Expenditures	\$23,384,547	\$5,584,318	23.9%

Revenue Variances

		Received	Percent
General Fund	Budget	YTD Actual	Received
Povenues			
Revenues:	7 04 4 740	4 077 500	F7 F 0/
Property Taxes	7,614,743	4,377,520	57.5%
Sales Taxes	5,325,000	398,304	7.5%
Use Tax	1,250,000	112,729	9.0%
Motor Vehicle Tax	759,833	202,532	26.7%
Liquor Tax	136,233	32,249	23.7%
Franchise Fees	1,972,200	261,500	13.3%
Licenses & Permits	728,150	181,083	24.9%
Charges for Services	1,647,151	409,831	24.9%
Fines & Fees	904,775	220,982	24.4%
Recreational Fees	431,350	9,605	2.2%
Interest on Investments	56,000	64,400	115.0%
Miscellaneous	142,600	49,994	35.1%
Transfer from Stormwater Utility Fund	565,000	141,250	25.0%
Total Revenue	\$21,533,035	\$6,461,979	30.0%

OTHER FUNDS

The Statement of Revenues and Expenses for the quarter ended March 31, 2019 are shown on page 5.